

RICK KLEPAL, CCIM

Senior Managing Director



Newmark Grubb Knight Frank

100 N Tampa Street,

Suite 2460

Tampa, FL 33602

Email: rickklepal@gmail.com

Personal Web: www.rickklepal.com

Phone: 813.393.0633

Experience

2010 – Present: Senior Managing Director, Newmark Grubb Knight Frank

2005-2010: Senior Managing Director, CBRE

1998-2005: President, Commercial Property Services, Inc.

1992-1998: Vice President, Grandbridge Real Estate Capital

1985-1992: Vice President, Shoptaw James, later acquired CBRE Melody.

Areas of Specialization

- ♦ Investment Sales
- ♦ Capital Market Debt & Equity Structuring.
- ♦ Court Appointed Receivership
- ♦ Contract Negotiation
- ♦ Commercial Real Estate Advisory

Professional Background

Rick is a Senior Managing Director with Newmark Grubb Knight Frank and has an extensive background in institutional level corporate real estate finance, capital markets and investment sales, which spans more than 30 years. In recent years, he has focused his efforts on providing restructuring services in response to market conditions. These include serving as a court appointed receiver, the listing and sale of distressed assets and the sale of promissory notes. As a court appointed receiver, Rick leads Newmark Grubb Knight Frank's efforts in the State of Florida by providing distinctly professional and broad reaching advisory and management services for institutional investors working through today's challenging market conditions. Fee revenue the past 24 months has been in excess of \$2.2MM.

Education

- ♦ B.S., Real Estate Finance, Indiana University
- ♦ CCIM Certified
- ♦ MAI Coursework
- ♦ NSAD Series 7 (*Currently Inactive*)
- ♦ Real Estate Brokerage License, (*Florida & Indiana*)
- ♦ Mortgage Brokerage License, (*Florida & Indiana*)
- ♦ Income Taxation of Real Estate Series, University of Wisconsin
- ♦ Commercial Mortgage Loan Series, University of Wisconsin
- ♦ Construction Lending Series, University of Wisconsin
- ♦ Property Management Series, University of Wisconsin

Client Relationships

- ♦ Met Life
- ♦ Barron Collier
- ♦ BB&T Bank
- ♦ Wells Fargo
- ♦ Duke Realty
- ♦ First Industrial
- ♦ GE Capital
- ♦ Genworth Financial
- ♦ Highwood
- ♦ KBS Realty
- ♦ LNR Partners
- ♦ Nationwide Life
- ♦ Northwestern Mutual
- ♦ Principal Global
- ♦ Prudential Financial
- ♦ Regions Bank
- ♦ Tower Realty
- ♦ USAA Real Estate
- ♦ JP Morgan Chase